



Six Hours of Commercial Real Estate Continuing Education 2021

AGENDA

Legal Update 2021: Commissions & Drone Law

1 Hour - Legal

Instructor: Gregg Nathanson, Esq. of Couzens Lansky

Instructor: Enrico Schaefer Esq. of Traverse Legal

Unraveling the Complexities of eClosings

1 Hour - Legal

Instructor: Cindy Immonen of FNF Michigan Agency

The Rise of Technology in a Technology Resistant Industry

1 Hour - Elective

Instructor: Andy Gutman of Farbman Group/NAI Farbman

Real Estate Valuation – Methodology and Challenges in Appraising During a Pandemic

1 Hour - Elective

Instructor: Kevin Kernen, MAI of Stout/Valuation Advisory

Instructor: Bryan Beaty, MAI of CBRE/Valuation & Advisory Services

Business Brokering – The Selling Process of Business Entities

1 Hour – Elective

Instructor: E. Brad Scoffin of Advanced Business Advisors

CRE Finance – Leasing

1 Hour – Elective

Instructor: Steve Morris of Axis Advisors, LLC

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